

MARKET INSIGHT...

- Performance
- Economic Update
- Charts* of Interest

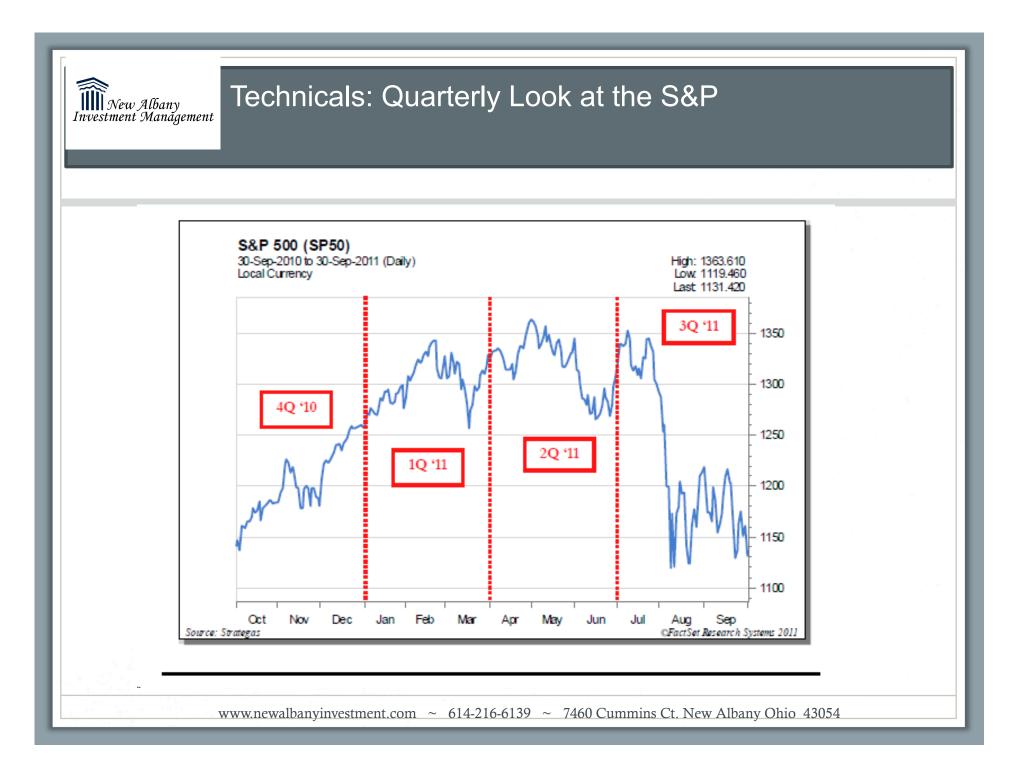
*Provided by Strategas Research Partners LLC

October 7, 2011



Investment Management PERFORMANCE: as of 10-7-2011

	Sector	Week	3Mo	YTD		
	S&P 500	2.2%	-14.1%	-6.7%		
N	Russell 2000 (small/mid Cap)	1.9%	-23.3%	-15.4%		
A I M	MSCI EAFE (Eurp. Asia, Far East)	2.0%	-17.0%	-13.3%		
	MSCI Emerging Mkt	0.4%	-24.2%	-23.3%		
	US Bonds (Barclay's agg. Index)	-0.6%	0.5%	6.0%		
	High Yield Bonds (US)	-0.8%	-7.7%	-2.5%		
	GLD (Net asset value)	0.7%	6.7%	14.7%		
	Real Estate	-2.0%	-20.6%	-8.2%		
	Energy	-0.0%	-17.7%	-8.3%		
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Investment Management

Odd₅	<u>2011</u> S&P 5 Economy	S&P Earnings	Expected Multiple	Implied S&P 500
5%	Recession	\$84.00	11x	924
6 5%	Base Case: Macro Uncertainty	\$94.25	12x	1,131
20%	Positive Policy Response	\$94.25	16x	1,508
10%	Upside Surprise	\$98.00	14×	1,372
			Expected Value:	1,220



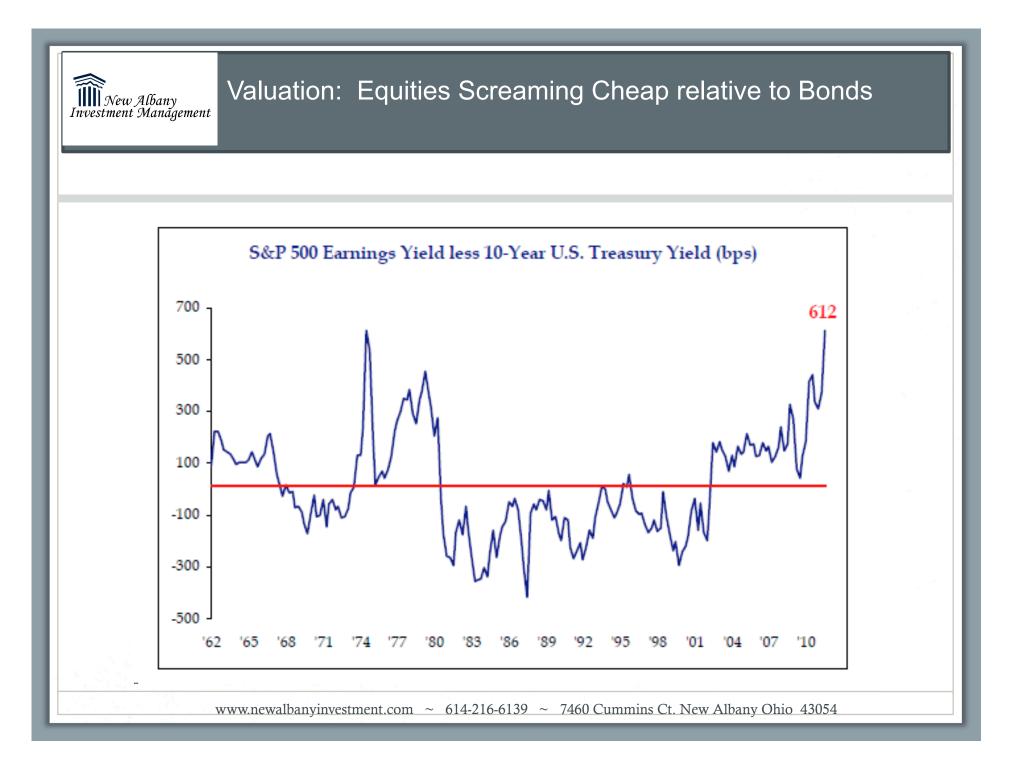
Policy Changes that could provide Bullish Push:

Things That Would Make Us Bullish

- Pro-growth tax policies that encourage capital formation. Odds 10-1
- Fiscal policies aimed at dealing with unproductive real estate (residential & commercial). Current Odds 3-1.
- Successful completion of the Super Committee with major long-term entitlement reform. Current Odds 3-1.

... (or at least not short)

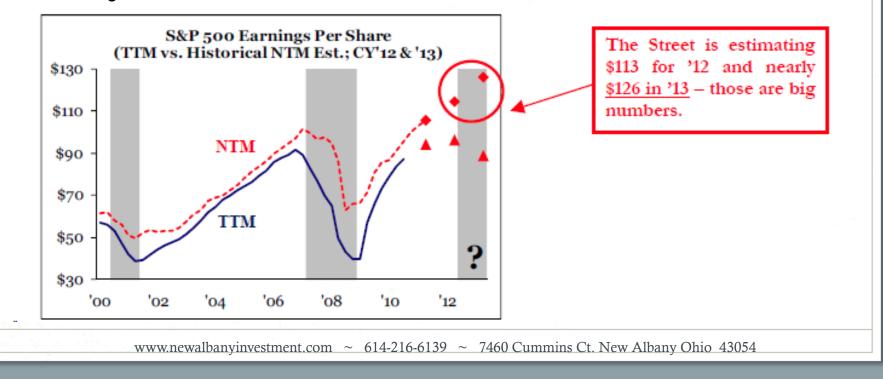
- QE3. Current Odds 5-1; 2-1 with an S&P at 950.
- Monetization of European debt or a Eurobond issue. Current Odds 10-1.
- Market-Based: Evidence of improvement to our Bellwether Index of cyclical stocks.
- Market-Based: The S&P 500 reclaiming its 200-day MA and the 200-day turning up.





Valuation: Street Estimates still Way Too High!

2H '11 earnings will be 'OK', but level of profit expectations for S&P in '12 = \$113 and '13 = \$126 is very high. Strategas Economic team places a 35% probability on the U.S. moving into recession in 2012 and a 60% likelihood that recession occurs in 2013. One bright spot; there are few credit and inventory excesses to work off, implying a mild recession. Currently, estimating \$97 in S&P Operating Earnings for 2012 and \$88 for 2013. This -9% drop in profits would be more mild than any recession in the postwar period. Stress-testing for a "normal" recession of a -25% decline would bring the number closer to \$73.



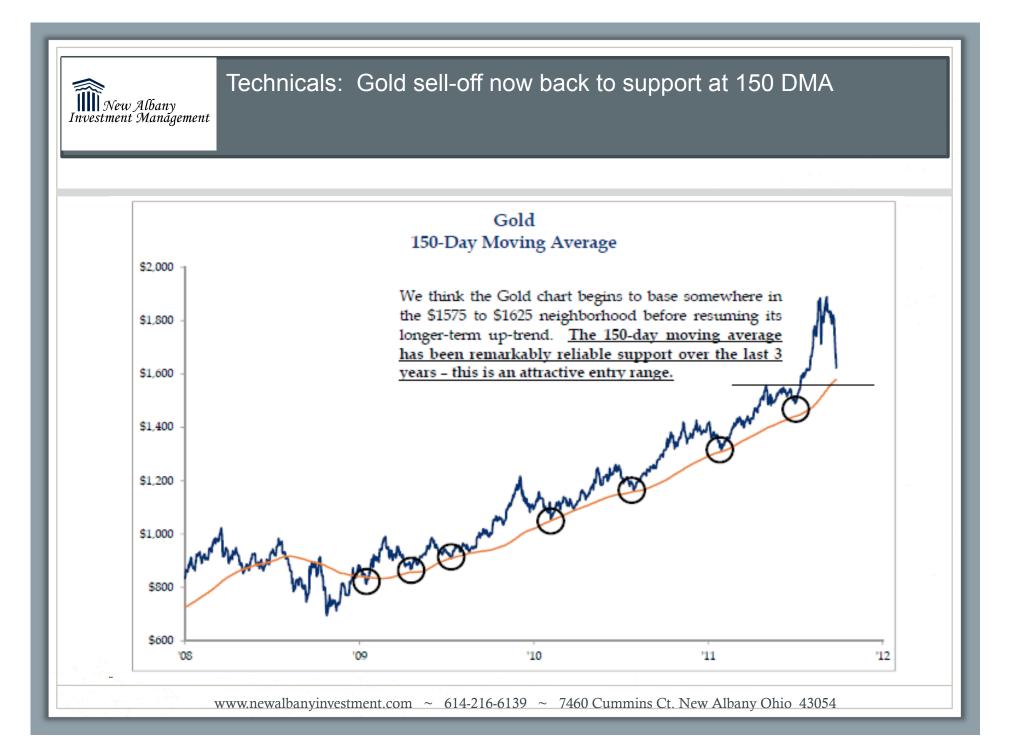


Global Markets: 19 out of 20 Major Markets are in Bear Trend

19 OF 20 GLOBAL MARKETS HAVE A TREND PROBLEM

G-20 Country	Stock Index	% off Peak	Trend			
Italy	FTSE MIB	-44.1%	Negative			
Russia	RTS Index	-38.0%	Negative			
France	CAC 40	-32.4%	Negative			
Argentina	Merval Index	-32.3%	Negative			
Germany	DAX	-31.0%	Negative			
China	Shangai Comp.	-29.9%	Negative			
Brazil	Bovespa	-27.1%	Negative			
European Union	Euro Stoxx 600	-25.7%	Negative			
Japan	Nikkei	-24.5%	Negative			
South Korea	Kospi	-23.8%	Negative			
India	Sensex	-23.1%	Negative			
Australia	All Ordinaries	-21.4%	Negative			
Turkey	ISE National	-21.3%	Negative			
Canada	S&P TSX Comp.	-19.7%	Negative			
Indonesia	Jakarta	-18.3%	Positive			
United Kingdom	FTSE 100	-16.8%	Negative			
United States	S&P 500	-16.7%	Negative			
Mexico	IPC Index	-15.8%	Negative			
Saudi Arabia	Tadawul	-11.4%	Negative			
South Africa	Africa All Share	-9.2%	Negative			
* Trend = Negative if 50-day MA below 200-day MA, data as of 9/23/11						

It remains difficult for us to feel too good about the health of global equities when the Jakarta Stock Index is now the only G-20 market still in a bull trend (and just barely for that matter). <u>More than half of the</u> <u>indices listed at left are down at</u> <u>least -20% from their cycle peak,</u> and 19 of 20 major markets have <u>seen their 50-day moving average</u> <u>break below their 200-day moving</u> <u>average.</u>





MARKET STRATEGY: Sell Equity Rallies

- 1) Equities now viewed as source of yield, not appreciation. Look for dividend growers
- 2) Technology remain relatively strong.
- 3) Avoid Discretionary and Stocks dependent on Government Spending.
- 4) Long Precious Metals; Gold & Silver
- 5) Avoid Energy, Financials, Small caps, Real Estate
- 6) Bonds: High Quality Corporates should hold up well
- 7) US Dollar strong against Euro, weak against Asian currencies
- 8) Global Operators can continue to be profitable
- 9) Long Volatility