

MARKET INSIGHT...

- Performance
- Economic Update
- Charts* of Interest

*Provided by Strategas Research Partners LLC

November 21, 2011

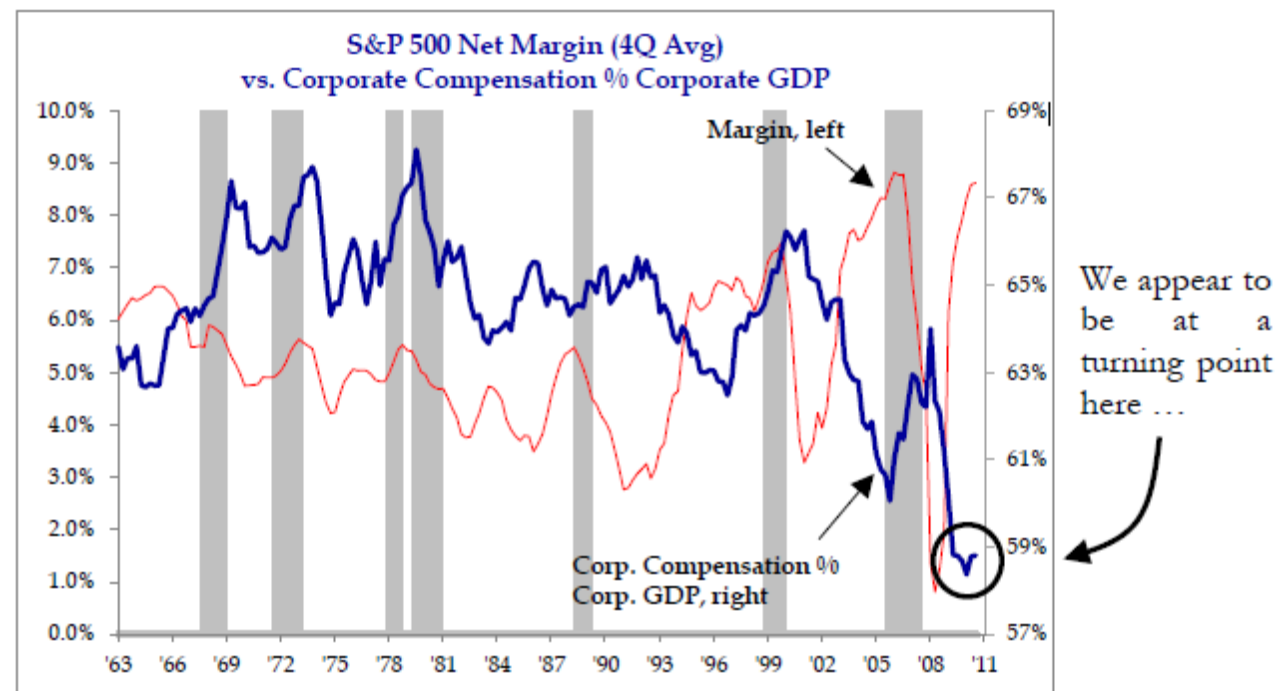
PERFORMANCE: as of 11-21-2011

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Sector	Week	3Mo	YTD
S&P 500	-3.8%	7.1%	-1.6%
Russell 2000 (small/mid Cap)	-3.4%	9.0%	-7.2%
MSCI EAFE (Eurp. Asia, Far East)	-4.0%	-3.7%	-13.0%
MSCI Emerging Mkt	-3.8%	-6.2%	-18.9%
US Bonds (Barclay's agg. Index)	0.0%	0.5%	6.9%
High Yield Bonds (US)	-0.7%	2.5%	3.2%
GLD (Net asset value)	-3.6%	-5.7%	20.8%
Defensive Sector	-2.3%	5.8%	7.5%
Cyclical Sector	-4.8%	5.1%	-10.9%

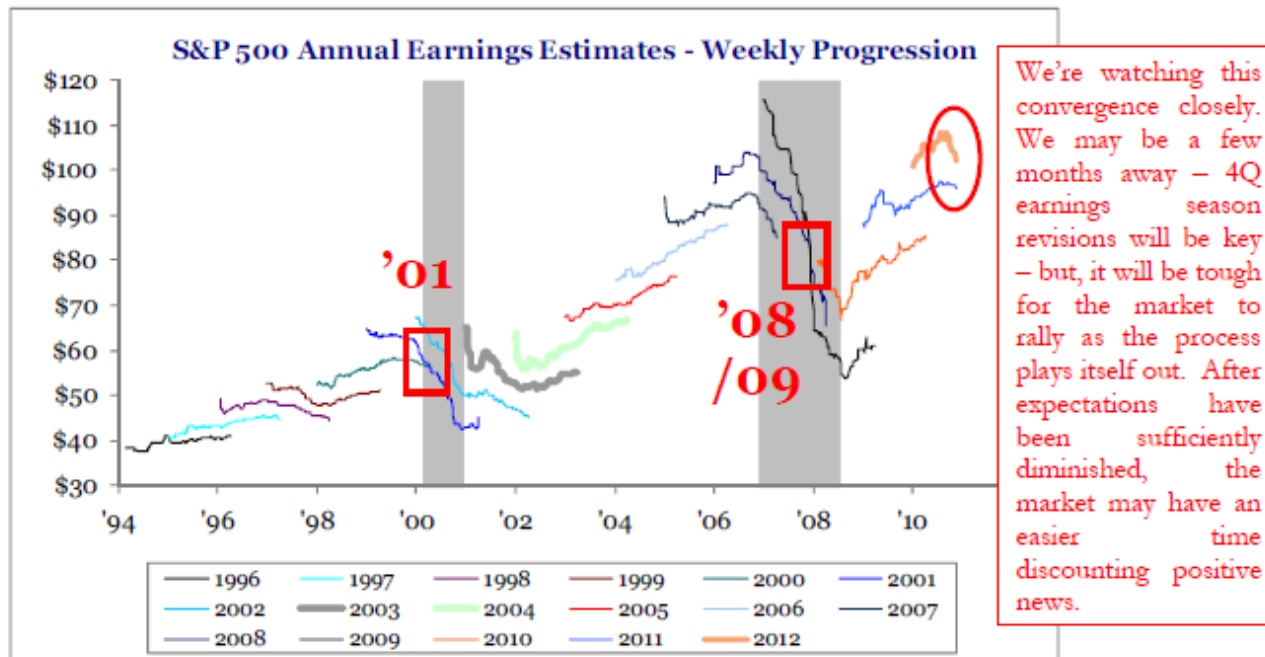
Profit Margins and Earnings at Tipping Point.

The current economic cycle may be one of the most unusual in modern history. It is, indeed, rare to find companies post near-record levels of profit margins and robust profit growth and NOT see labor participate in some way. Eventually, companies decide that they need to hire workers if they want to continue to grow. Unfortunately, political and macroeconomic uncertainties on both sides of the Atlantic have led capital to largely go on strike when it comes to their interest in hiring and expansion.



Earnings: Negative Earnings Cross insight

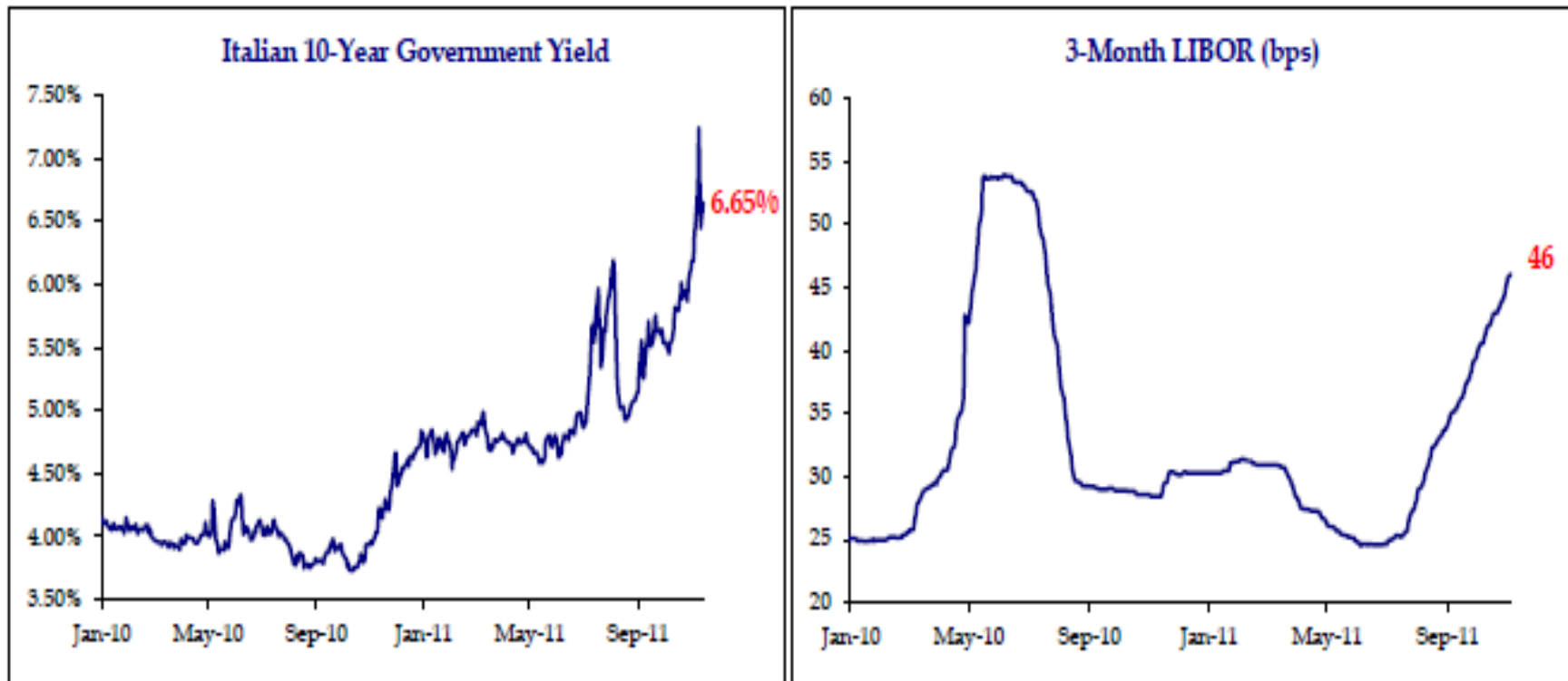
2012 Earnings forecast for S&P continue to drop. The process of reducing profit expectations for next year below those for the current year is known as a negative earnings cross. This has only occurred twice in the last 15 years, 2001 and 2008/09. Both times the market sold off, -14% in 2001 and -20% in 2008/09.





Credit Markets: Typically Lead the Market and are Barometer of Economic Health

Rising yields indicate withdrawal of available credit, low investor confidence.



Economic Growth & Market Volatility Correlation: Low growth = Higher Volatility

Distribution of Market Volatility Under Various Nominal Growth Scenarios

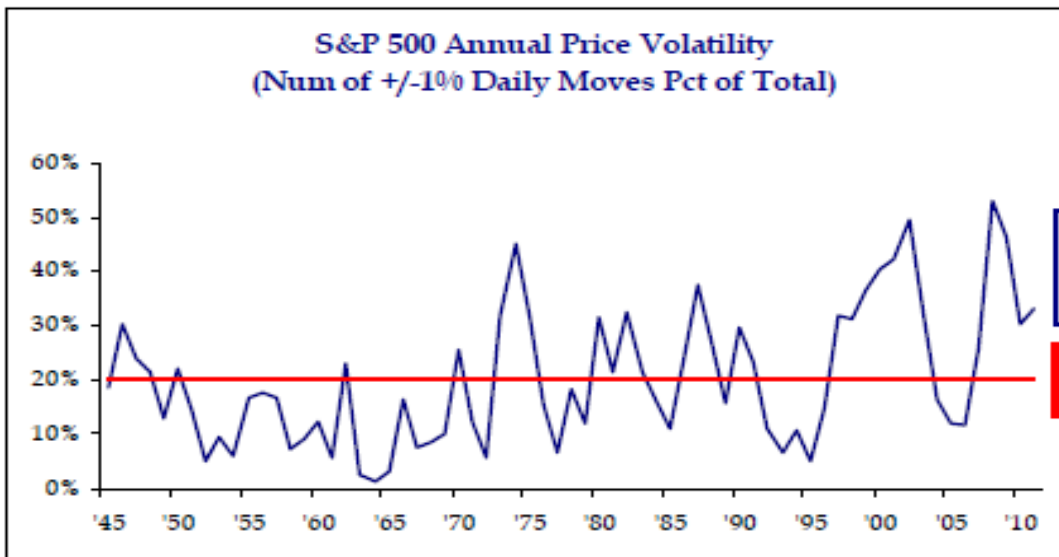
Nominal GDP Growth	S&P 500 Annual Volatility
<4%	45.5%
4% > 8%	23.8%
>8%	24.4%

Data 1950-2010

Annual Volatility = S&P 500 Annual High minus Low as % of Low

New Normal
suggest secularly
higher volatility.

S&P 500 Annual Price Volatility (Num of +/-1% Daily Moves Pct of Total)



YTD '11:
33%

Avg = 20%

Valuation: Perhaps range bound.... S&P currently at 1215

2011 S&P 500 Expected Value Table

Odds	Economy	S&P Earnings	Expected Multiple	Implied S&P 500
5%	Recession	\$84.00	11x	924
65%	Base Case: Macro Uncertainty	\$94.25	12x	1,131
20%	Positive Policy Response	\$94.25	16x	1,508
10%	Upside Surprise	\$98.00	14x	1,372

Expected Value: 1,220

MARKET STRATEGY: Ride Through the Volatility

Given the extreme choppiness in the market and reliance on government policy to direct economic policy, core positions are positioned to ride through the volatility with a small portion available to participate in shorter term swings. Five themes employed to generate return and lower risk using a variety of asset classes:

- 1) **Income**: High Yield Bonds currently paying out over 7.5%, are pricing in an economic slowdown with high default and low recovery rates. Also Corporate Bonds yielding 3.5% and dividend paying stocks.
- 2) **Low Volatility**: Low Beta stocks = US Large cap growth stocks
- 3) **Non-Correlating Assets**: Use of specialty funds that adjust risk up/down and across asset sectors as market conditions change
- 4) **Inflation Hedge**: Gold and Treasury Inflation protected Bonds
- 5) **Flexibility**: Use Exchange Traded Funds (ETF's) for a small portion of portfolio to enable better intra-day access when markets become exceptionally volatile.